



TruePrint Managed Print Services

CUSTOMIZED PRINT MANAGEMENT SOLUTION



CONTROL THE GROWING COST OF DOCUMENT OUTPUT

In today's economy, most companies are focused on their core business and lack the time, staff, tools, and experience to effectively manage one of the "last bastions of uncontrolled spending" ... **office document output**. And chances are, like most companies... you are buried in documents. You are producing and receiving more of them, both paper and digital, than ever before. Your customers want information in real time. Governmental agencies require you to be able to quickly archive and access your key records. You need to be able to take advantage of the latest document technologies.

And just as importantly you have to be able to hold down and control costs. Today, all companies are searching for new ways to control costs and operate more efficiently. That's why many are taking a new look at often overlooked areas: document printing, supplies, maintenance and service. Historically, this has been hard to control, as print expenditures and measurements tend to be spread across many different departments.

Our Managed Print Services program resolves these issues at a cost considerably lower than your current spend. We offer custom managed print services so our customers can focus on their core business. We monitor equipment, collect data, and streamline document management for both small businesses and large organizations with thousands of printers, copiers, scanners and fax machines across multiple locations. Our print track and control solutions will allow your staff to focus on their tasks and responsibilities, while also reducing their environmental impact.

Organizations that actively monitor and manage their document output fleet can save up to 30%.

The benefits of our program include:

- Improved access to information
- Strengthened regulatory compliance
- Enhanced print and document security
- Streamlined processes and efficient workflows
- Right-sized and right-purposed output fleet
- Managed supplies inventory replenishment
- Automated meter collection and reporting
- Proactive service delivery
- Reduced device downtime
- Device lifecycle management
- Rules-based print output
- Decreased waste and environmental impact
- Quarterly business reviews
- Monthly utilization reports



The four phases of our TruePrint program are:



The first, and probably the most critical, phase of an MPS engagement is an accurate and comprehensive assessment of the current status of your organization's print, document infrastructure and workflows, and the formulation of a detailed design for the future, optimized state. Before we can help you manage and optimize your imaging and printing environment, we must first understand your current needs, resources and processes. In simple terms, we first focus on the due diligence by deploying our analysis software, completing physical walkthroughs, locating and mapping print devices and interviewing end users. We will then conduct a high-level data-driven assessment to measure the current state of your print environment.



Management of an entire collection of printers, copiers and MFPs across an enterprise is not a task for the faint of heart. Most fleets are multiple vendor mixtures of makes and models at multiple locations. Many of which require different supplies. Some devices are network connected... many are not. Most are not balanced with respect to volume and capacity. Too often, print, scan and fax capabilities are not consolidated in an efficient manner. Standardization is a distant afterthought. To help resolve these issues, Verity Group utilizes a robust software solution to remotely collect page counts, monitor device status and manage other critical information from document output environments.



Today's highly complex and diverse mix of office technologies adds significant cost and inefficiency to the workplace. Each print device has an ideal utilization range, measured in recommended pages printed per month or duty cycle. Print costs are optimized when the device's actual use is aligned with its duty cycle. This is the process of moving from your typically unmanaged print environment into an environment where each device has been placed specifically to optimize costs while properly addressing end-user needs. We match print devices with their true need and balance the deployment to optimize utilization and enhance productivity. We optimize your print fleet to place the right device in the right location for the right end-users.



For many companies, the desire to transform to a digital rather than paper-based enterprise is clear and strong. One of the main goals of our TruePrint program is to reduce the amount of printing, reduce the number of devices, reduce the number of manufacturers and models, reduce the variety of supplies, and reduce the overall number of vendors you must deal with in an attempt to manage your document output. All of this results in control of costs and continuous improvement of processes. We will also introduce you to targeted solutions for document creation, capture, conversion, workflow, archival and retrieval. We will help you optimize print output for specific users, groups, departments and roles.



TruePrint™

Managed Print Services

Multi-Vendor Managed Print Services



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