



Verity Group Managed Services Provider

FOR PRINTING AND DOCUMENT OUTPUT





A managed approach to controlling the growing costs of document output.

In today's economy, most companies are focused on their core business and lack the time, staff, tools, and experience to effectively manage one of the "last bastions of uncontrolled spending"... office document output. And chances are, like most companies... you are buried in documents. You are producing and receiving more of them, both paper and digital, than ever before. Your customers want information in real time. Governmental agencies require you to be able to quickly archive and access your key records. You need to be able to take advantage of the latest document technologies. And just as importantly you have to be able to hold down and control costs.

Today, all companies are searching for new ways to control costs and operate more efficiently. That's why many are taking a new look at often overlooked areas: document printing, supplies, maintenance and service. Our Managed Print Services program resolves these issues at a cost considerably lower than your current spend. We offer custom managed print services so our customers can focus on their core business. We monitor equipment, collect data, and streamline document management for both small businesses and large organizations with thousands of printers, copiers, scanners and fax machines across multiple locations. Our print track and control solutions will allow your staff to focus on their tasks and responsibilities, while also reducing their environmental impact.

The major benefits of our TruePrint: Managed Print Services program include:

- STRENGTHENED SECURITY
- INCREASED PRODUCTIVITY
- BUSINESS REVIEWS
- VENDOR CONSOLIDATION
- HAPPIER END USERS
- INCREASED UPTIME
- SUPPLIES MANAGEMENT
- SUPPLIES CONSOLIDATION
- REDUCED COSTS
- IMPROVED SUSTAINABILITY
- REMOTE MONITORING
- PREDICTABLE BILLING
- OPTIMIZED OUTPUT FLEET
- AUTOMATED WORKFLOWS
- ONGOING DEVICE TRAINING

We assume primary responsibility for meeting your office printing needs. We provide a thorough workflow analysis and needs assessment matched with a strategic hardware and software optimization plan to insure a balanced and right-sized infrastructure, supported by proactive management of service and supplies. The end result is a reduced I.T. workload, improved efficiency, enhanced productivity, and reduced costs. Our plan aligns with your business' goals and is ever-evolving... resulting in further optimization and greater cost savings in the future.

We will provide you with remote monitoring of your entire output fleet, in addition to monthly management reports containing volume and utilization analytics. Our optimization tools and strategies will allow you to print less and print smarter. Our program is based on established best practices, years of experience, and remains unequalled in the quality, scope and value it delivers to our customers.

ASSESS PRINT

MANAGE PRINT

OPTIMIZE PRINT

BEYOND PRINT

TrueSolutions

Intelligent - Targeted - Scalable

Streamline processes, enhance workflows, secure data and print more intelligently.

We are current users of the solutions we offer. Our solutions are based on a fully integrated blend of hardware, software, services and processes. We are experts at providing solutions that are right-sized to specific workgroups, departments or production environments. Our solutions can be tailored to your company's specific industry such as Healthcare and Education. We offer robust, scalable solutions for document and content management, rules-based and pull printing as well as the ability to completely eliminate physical print servers.

Our Targeted Software Solutions include:

PRINT MANAGEMENT

Centralized print management and automated core workflows to increase security, reduce print costs, improve productivity and enhance end-user satisfaction.

DOCUMENT MANAGEMENT

Designed to help you capture, store, manage, share, find, and deliver information more efficiently, eliminating manual input and increasing operational effectiveness.

PRINT SECURITY

Print security is more than document security. Today's threats require attention to data in-transit and endpoint devices on the network.

EDUCATION

Improve workflows in institution admissions, financial aid, registration and student services to improve outcomes and enable a smarter educational institution.

HEALTHCARE

Digital health framework to secure devices, data, and documents that contain protected health information to improve outcomes and efficiency.

SUSTAINABILITY

Verity Group is committed to promoting sustainable business practices and reducing environmental impact through resource recovery, recycling and reforestation.

TOSHIBA



PrinterLogic



We understand the relationship between your success and ours.

A Message from our CEO

Thank you for considering a strategic partnership, with Verity Group, to manage your print and document output environment. We are committed to providing proactive, knowledgeable, dependable and courteous service as a compliment to best-in-industry print, copy, scan and document management solutions. We prefer to be your partner, not just your vendor. Our goal is to be your single source for managing the flow of information throughout your organization and beyond.

We understand the relationship between your success and ours. Today, more than ever, your business demands change. Reinvention and adaptability are a must. You expect, and deserve, more choices, greater convenience and faster response. We promise to provide you with unsurpassed service, specifically targeted solutions, and state-of-the-art technology. We backup that promise with industry leading processes and guarantees.

We are well positioned to provide flexible solutions to your changing needs. Our experience, technical expertise, strategic partnerships, financial stability and core business values allow us to keep you connected to the future of technology. We have established strong alliances with major manufacturers, solution providers and distributors. When you partner with us, you benefit from the resources, quality initiatives, and proven solutions offered through those alliances.

We look forward to working with you, in a collaborative way, to make sure your printing and document output are robust, secure and cost efficient.

Sincerely,



Rick Webster
CEO, Verity Group

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